

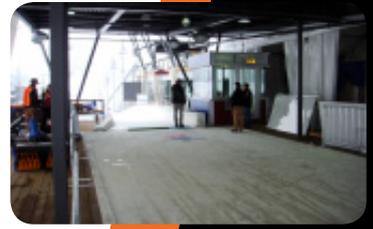
FastTrack

D.O.T

The newsletter of Delivered On Time

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ANNIVERSARY





Happy birthday D.O.T.

a 'Go to' service provider in our niche markets of international events, motorsport, media and broadcasting.

The last ten years has seen us involved in Formula One every year; two Summer and Winter Olympics Games; one Commonwealth Games; a British Royal Wedding; automotive car launches; showcar programmes for Formula One sponsors; numerous TV series from "I'm A Celebrity Get Me Out Of Here" to "Love Island" and "Castaway", as well as much more!

Most recently we have gone on to establish a dedicated vehicle management division and have opened our first overseas office in UAE.

With the global financial crisis of the late 2000s, we learnt a

great deal about our business in the years that followed as well as the requirements of our clients, and we tailored our services according to the market demands. Because we were able to adapt, we are here today to tell the tale.

All of our growth would not have been possible without our clients, suppliers, agency network and of course an excellent team of loyal staff, and I have to thank every one of you for your support over the last ten years.

All in all, we can't wait to see what the next ten years will bring...

Paul Fowler
Managing Director

Who would think ten years have passed since D.O.T was formed on the night before Christmas back in 2004. It has been a long and testing journey at times, but as they say time flies when you're having fun.

My vision of what the company would become back in 2005 is not too far from what it is now, ten years later. We are



D.O.T joins Gumball 3000 for the long haul...

This year we entered into a new business partnership with Gumball 3000, which sees D.O.T become "The official vehicle movement partner to the Gumball 3000 Rally". The deal, which will run for three years will see the company providing logistics support to the Rally on an annual basis as well as providing on going logistics services as required by Gumball 3000 and its client base.

With our involvement in Formula One and other international motorsport series dating back to the company's inception in 2005, we have a wealth of experience in handling the logistics movements of high value race cars as well as sports and luxury cars for high net worth individuals.

Gumball 3000 was created in 1999 by ex-racing driver, designer and British entrepreneur Maximillion Cooper; and was born from Cooper's vision to combine cars, music, fashion and entertainment to create a pop culture lifestyle brand of the future.





Camera action

Since the company started, the world of TV, media and outside broadcasting (OB) has always been a fundamental, key area of the business, having assisted numerous clients in sending their OB equipment and staff around the world for a variety of sporting events, global news stories and TV series.

We are very experienced in handling high value, delicate OB equipment and are able to distribute equipment to different locations within an event venue, from the TV compound to the commentary booth, right through to downtown hotels when off site filming is required.

Along with our freight services we have our own in house ATA Carnet department to service your temporary import/export requirements, and we can also meet your departing and arriving TV crews at London Heathrow to assist them with excess baggage, and deal with the declaration of commercial goods or broadcast equipment.

We can also offer short to medium term warehousing in between events and productions as required, and express courier service in Europe and worldwide.

Middle East office tames the 'Prancing Horse'

At the end of 2014, we had the pleasure of moving a number of the teams for the "Finali Mondiali - Ferrari Challenge Trofeo Pirelli". The event took place on the 6th December at the cutting edge Abu Dhabi Yas Marina Circuit.

We were ultimately responsible for the movement of five race cars and spares for Baron Racing, Saggio Racing, Lueg Sportivo and Gohm Racing. The movement involved shipping the cars using our bespoke sea freight container racking systems, from Europe and Istanbul and onwards to Abu Dhabi, and the return sea freight movement directly back to Germany.

D.O.T had logistics specialists from its 'Vehicle Management Division' on hand at all points of the movement to ensure the correct handling of these mighty 'Prancing horses'.

On arrival in the United Arab Emirates, it was our new office in Dubai that handled the customs clearance and final delivery of the containers of precious cargo to the Yas Marina Circuit, where experienced D.O.T car handlers oversaw the

unloading of the vehicles and spares and the handing over to the teams.

All in all the race weekend was a huge success with what can only be described as a celebration of all things Ferrari taking place. Apart from the Ferrari Challenge there were more than 200 Ferraris from different eras that stampeded onto the track, parading the circuit for all the fans to see the very best demonstration of what Ferrari stands for; classic Italian design flare and leading edge design and technology.



Seacon UK win big!

At the beginning of December 2014, Seacon UK, our dedicated sea freight division in the North West of England won it big. Having been nominated for the Knowsley Business and Regeneration Awards for the last two years, they finally walked away with the prize of "Small Business of the Year".

On collecting the award Tony Simpson, the Director of Seacon UK commented, "We are a local Knowsley company but we have a truly global market. We are able to give our customers a

very personal service and work closely with all clients to offer logistics solutions to suit their requirements. We may be small

but we work with some of the largest multi-nationals in the world. We are really proud to have picked up this award."



Goodbye & Hello

Mary Bacon who joined the company after just one year of trading, retired in May. Mary joined as PA to the Managing Director during a period of massive growth and has been a great source of dependability ever since. Mary instilled all HR processes faultlessly and always managed to put any situation into perfect order. She will be really missed as a colleague, friend and confidant by everyone at D.O.T.

After twenty-three years, **Linda Clare** who originally started working for Shand Air Cargo, (which was subsequently bought by D.O.T), retired in June. Linda has been at the forefront of the business's development and in managing the accounts department. D.O.T will certainly miss her friendly demeanour, smiling face, loyalty and the 'Safe pair of hands' she has always been.

Graham Cross joined D.O.T in May 2014 as Operations Clerk, and has thirty-five years in the commercial airfreight and courier businesses, having worked for both small and large forwarders. The last eleven years were spent specialising in aircraft and AOG shipments.

Christine Minto joined the company in July 2014 as PA to the Managing Director, having previously worked as a PA and telemarketing manager for a field-marketing agency. Prior to that she worked as a mortgage completions advisor for a financial services company as well as some time in the recruitment sector.

Shannon Barrett joined D.O.T in July 2014 from a customer service background with three years working for Menzies as ground staff and more recently working with a local estate agency. Looking for a change of direction, Shannon joined D.O.T in the Carnet Department.

Snippets...

...Follow us on Facebook

D.O.T continues with its move into social media with the recent creation of a Facebook page. We hit our first landmark of 1,000 likes in the first couple of months; help us reach 2,000 as quickly! Please visit us at www.facebook.com/motorsportandeventlogistics to follow our activities.

...Carnet news

In the last 12 months we have seen another steady rise within our ATA Carnet department with an 11% increase in the number of carnets produced in this time. Our busiest period saw us produce 48 Carnets in just 3 days. Don't forget our new online carnet system is now available at deliveredontime.com

...Dubai office opens

D.O.T has opened its first overseas office, in the ever growing and important geographical market of the Middle East. The new office based in Dubai is headed up by Mohammed Anas who will take on the role of business development as the office establishes and will be supported by administrative staff.

...Britain's Got Talent

We recently had the pleasure of moving some key props from Canada for "Britain's Got Talent" illusionist Darcy Oake, which were used in the heats and finals and then at a special event at Heaven London and his TV special filmed at the Liverpool Opera House.

...Boosting our numbers

Louise Driscoll and Nikki James have both joined the group recently, full introductions to follow in the next issue.